

To

The Controller of Examination
Tripura University
Surjayamanagar

Ref: F.No.F/TU/COE/07/(UG-S)/2021 dated 19th July, 2021

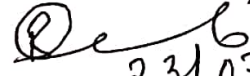
Subject : Proceedings of Syllabus Modification Committee of TDP/TDPH B.Com 6th Semester

Sir,

With reference to the subject cited above, a meeting of Syllabus Modification Committee for TDP/TDPH B.Com 6th Semester was held in the Department of Commerce, Tripura University at 12 Noon of 23rd July 2021. Accordingly, the proceedings of the meeting is attached herewith for your kind perusal and necessary action please.

Date: 23rd July, 2021

Yours Sincerely


23/07/2021
Convenor

Syllabus Modification Committee of B.Com

PROCEEDINGS OF THE MEETING OF SYLLABUS MODIFICATION COMMITTEE
OF TDP/TDPH B.COM 6TH SEMESTER

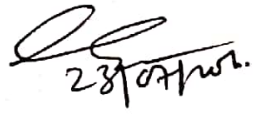
A meeting of of Syllabus Modification Committee for TDP/TDPH B.Com 6th Semester was held in the Department of Commerce, Tripura University at 12 Noon of 23rd July 2021, vide Letter No. F.No.F/TU/COE/07/(UG-S)/2021 issued by Controller of Examination, Tripura University dated 19th July, 2021 in the presence of following members:

1. Dr. Chinmoy Roy (HOD, Commerce, TU, Chairperson)
2. Dr. Ratan Deb (Convenor)
3. Dr. Arjun Gope (Member)
4. Dr. Biplab Lagardo (Member)
5. Sri. Saisab Das (Member)
6. Dr. Haripada Debnath (Special Invitee)

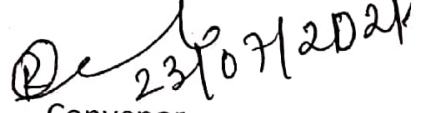
After threadbare discussions, the committee unanimously decided that 75% syllabus will be covered in the 6th Semester Examination. The 75% course of syllabus may be covered from each Unit ie. From Unit I to Unit IV as per ANNEXTURE attached.

Members present

Signature

- | | |
|---|---|
| 1. Dr. Chinmoy Roy (HOD, Commerce, TU, Chairperson) | |
| 2. Dr. Ratan Deb (Convenor) | 
23/07/21 |
| 3. Dr. Arjun Gope (Member) | Arjun Gope |
| 4. Dr. Biplab Lagardo (Member) | Biplab Lagardo |
| 5. Sri. Saisab Das (Member) | Saisab Das |
| 6. Dr. Haripada Debnath (Special Invitee) | Haripada Debnath |

The meeting ended with thanks to the chair.


23/07/2021
Convenor

Syllabus Modification Committee of B.Com

Countersigned:


Chairperson
Syllabus Modification Committee of B.Com

ANNEXTURE

Modified Syllabus for TDP/ TDP(H) B.Com. 6th Semester Examinations-2021

1. Name of the Subject: INDIRECT TAX (HONOURS)

Paper : H7

UNIT I

Indirect tax: Introduction, concepts of indirect tax.....procedure for registration-GSTIN

Unit II

GST: Levy & Collection.....time of supply

Unit III

GST: Input Tax Credit & Payment.....GST returns (GSTR 1,2,3)-time

Unit IV

Custom Laws: Basic concepts of Custom Law.....with adjustments for IGST

2. Name of the Subject: FINANCIAL MANAGEMENT (HONOURS)

Paper : H8

UNIT I

Introduction: Nature, scope....Net Present Value(NPV)

Unit II

Cost of Capital & Financing decision: Sources of Long term financing.....Cost of Preference Capital

Unit III

Dividend decision: Theories for relevance & irrelevance.....Gordons Model

Unit IV

Working Capital decision: Concept of Working Capital....Short term finance

OPTIONAL GROUP-I: MARKETING & MANAGEMENT GROUP

3. Name of the Subject: RETAIL MANAGEMENT

UNIT I

Meaning, Definition....franchising in retailing

Unit II

Global overview retailing....size, price, concessions

Unit III

Types, Factors, influencing.....positioning stores

Unit IV

Introduction, meaning..... Importance of retail marketing mix

4. Name of the Subject: SALES DISTRIBUTION MANAGEMENT

 23/07/2021

Natures, scope, importance.....sales strategies

Unit II

Personal selling process.....types of selling

Unit III

Sales force recruitment.....sales personnel

Unit IV

Role & importance of sales personnel....ethical issues in sales management

OPTIONAL GROUP II: FINANCIAL MANAGEMENT GROUP

5. Name of the Subject: FINANCIAL MARKETS & INSTITUTIONS

UNIT I

Roles of Financial markets & institutions....non-depository institutions

Unit II

Overview of the Indian financial system.....Money marketing intermediaries

Unit III

Primary market.....trading arrangements

Unit IV

Depositories & Custodians....credit rating agencies in India

6. Name of the Subject: MICRO FINANCE

UNIT I

MFI Models.....MFI Microfinance

Unit II

MFI commercialisation....issues commercialisations,
Funding & financing,debt capital market financing

Micro finance investment vehicles...asset class

Unit III

Measuring social impact....basic banking accounting

Unit IV

Risk management....Priority Sector Norms

OPTIONAL GROUP III-BANKING & INSURANCE GROUP

7. Name of the Subject: BANKING LAWS AND PRACTICES

UNIT I

Introduction to banking....balance sheet of a bank

Unit II

Central banking....differences between them

Unit III

Banker & Customer relationship...types of deposit products

Unit IV

Loans & Advances....Various forms of loans & Advances

Electronic Banking...Telebanking

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8. Name of the Subject: PRINCIPLES & PRACTICES OF INSURANCE

UNIT I

Introduction to insurance....economic development

Unit II

Life Insurance....Non-compliance thereof

Unit III

Fire Insurance....policy & their conditions

Unit IV

Insurance Intermediaries....termination of agent appointment

OPTIONAL GROUP IV –HUMAN RESOURCE MANAGEMENT GROUP

9. Name of the Subject: HUMAN RESOURCE PLANNING

UNIT I

Human resource planningsuggestions

Unit II

Job analysis design....job enrichment

Unit III

Recruitment & Selection.....relocation

Unit IV

Internal mobility & Separation.....definition objectives

10. Name of the Subject: HUMAN RESOURCE DEVELOPMENT

UNIT I

HRD...barriers of HRD programmes

Unit II

HRD system....variable in HRD Mechanism

Unit III

Training and executive.....advantages , limitations

Unit IV

Performance & potential appraisalsteps to develop potential appraisal

SOFT SKILL COURSE

Name of the Subject: e-MARKETING

UNIT I

Introduction & e-marketing theories....portals for portal design

Unit II

Design & Segmentation issue....segment understanding

Unit III

e-marketing mix.....the 4P's in e-marketing

Unit IV

Search Engine marketing....Customer relationship management

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28/07/2021
23/07/2021